

DrivePro™

Professional Drive Support



DrivePro™ Startup Service

Satisfaction from the start

Professional startup service performed by an authorized DrivePro™ technician ensures that customers realize the maximum benefits of their Danfoss drive products. By purchasing a Danfoss DrivePro™ Startup, Danfoss customers can be certain that the correct drive has been selected, properly installed and wired for the specific application.

Proper installation and configuration of the drive eliminates unplanned delays and expenses, keeping everything on schedule.

A Danfoss DrivePro™ Startup ensures maximum utilization and efficiency of the drive system.

Professional drive support

Factory trained and authorized technicians inspect each drive before applying power and conduct a complete installation inspection.

Should a situation arise during startup, the factory authorized technician can quickly provide a solution, ensuring all factory specifications are met.

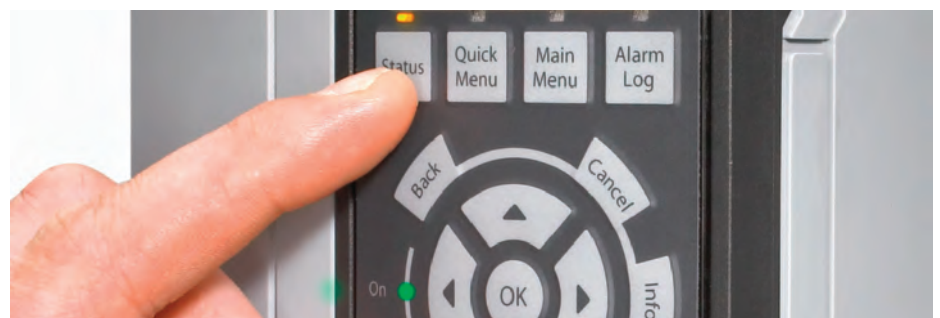
Professional Danfoss service partners have the training and experience to

program drives for today's application challenges. Danfoss backs the workmanship provided by authorized service partners performing DrivePro™ Startup services.

Onsite training is available at the time of startup to ensure the customers are comfortable with the functionality and operation of the drive.

DrivePro™ Startup provides:

- Verification that the drive is complete, undamaged and properly installed
- Proper adjustments of drive parameters for maximum productivity and efficiency
- Functional testing of the drive and motor



Professional drive startup service saves time and ensures customer satisfaction



DrivePro™ Startup Service

Features:

- Verification that the drive is complete and undamaged, including the operator's packet
- Verification that the drive is properly matched to the application and meets Danfoss requirements for cooling and protection from the environment
- Verification of proper wiring to the drive, including routing, motor connections and shielding
- Verification that customer connections to the product are properly tightened and that internal connections have not been loosened during transport or handling
- Programming of drive and adjustment of the parameters for the motor and load characteristics (additional programming services are offered at an extra charge)
- Verification of proper response to automatic control commands, when available
- Functional test of drive and option panel to ensure proper motor rotation and product functionality
- Verification of phase balance on the drive output
- Setting of the internal time clock (if so equipped)
- Customer operator training as specified on the purchase order
- Appropriate response to product warranty issues, if needed
- Notification (of both the customer and Danfoss) of any installation shortcomings that may affect the drive's operation or longevity as well as any functions that could not be verified due to incomplete system readiness

Terms and conditions:

- Wire terminations are to be made, but no power is to be applied to the drive prior to startup checkout
- Reduced pricing is provided when Startup Service is ordered with the initial drive purchase
- Pricing applies only to drives installed in the 48 adjacent states; Oahu, Hawaii; Anchorage, Alaska and Canada. Standard rates include services performed between 7:00am and 5:00pm local time, Monday through Friday (request quote for other areas and times)
- Extended time spent waiting for system readiness or performing witness tests is billed at an additional charge
- Interconnections between the drive and bypass enclosures on drives over 300HP (over 200kW) are not included in startup rates (request a quote for this service)

North America Motion Controls

www.namc.danfoss.com

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DrivePro™ Sales

8800 W. Bradley Road
Milwaukee, WI 53224

Phone: 1.800.621.8806
1.414.355.8800

FAX: 1.414.355.6117

email: drivepro@danfoss.com

24/7 tech support: 1.800.432.6367